



MAYOR AND COUNCIL AGENDA

NO. 4

DEPT.: Public Works / Operations
STAFF CONTACT: Steve Sokol

DATE PREPARED: 3/4/2005
FOR MEETING OF: 3/21/2005

SUBJECT:

Increase Contract Number IBF #5506020047 to International Salt Company, L.L.C. by an additional \$14,019 to Purchase Salt for Snow and Ice Removal.

RECOMMENDATION:

Staff recommends the increase of contract number IBF #5506020047 (Montgomery County) to International Salt Company, L.L.C., of Pittsburgh, PA by an additional \$14,019 for a total amount not to exceed of \$113,830 for the purchase and delivery of road salt through September 9, 2005 with the option to extend for two additional one-year periods contingent upon extension of the contract by Montgomery County and subject to availability of funds.

DISCUSSION:

Background: For the past several years, the City of Rockville has joined with the Metropolitan Council of Governments (COG) in cooperative requirements contract for road salt. The lead jurisdiction for this contract is Montgomery County. The low bid price for the Montgomery County contract is \$46.73/ton. This amount is a twenty-eight percent increase from last years' price.

The original contract amount provided for 1,435 tons or \$67,100. On February 7, 2005, staff requested and received approval from the City Manager to purchase an additional 700 tons of salt at a cost of \$32,711. Due to the two snowfalls that have occurred since February 7, staff is requesting another increase of 300 tons of salt at a cost of \$14,019 bringing the total contract amount to 2,435 tons of salt or an amount not to exceed \$113,830.

References: International Salt Company, L.L.C. has provided the City of Rockville with road salt under contract for several years and they have had no problems meeting our road salt requirements.

Fiscal Impact:

In the past, funding for the purchase of salt for snow emergencies has been provided through a transfer from the general fund contingency account. A similar transfer would be required to fund this purchase of the additional salt.

Change in Law or Policy:

None

Boards and Commissions Review:

N/A

Next Steps:

Mayor and Council approve the increase to contract number IBF #5506020047 to International Salt Company, L.L.C. by an Additional \$14,019 to Purchase Salt for Snow and Ice Removal.

PREPARED BY: Steve Sokol
Steve Sokol, Asst. Supt., PW Operations

3/4/2005
Date

CONCUR: 
Eileen Morris, Contracts Officer

3/4/05
Date

APPROVE: 
Eugene H. Cranor, Director of Public Works

3/7/05
Date

APPROVE: 
Scott Ullery, City Manager

3/4/05
Date

LIST OF ATTACHMENTS:

None